

TaiRox™ Memo

Sage 300 Embedded or Integrated?

Summary: TaiRox Collections is “more than integrated”, it is “embedded”. What does this distinction mean and why does it matter? Read on.

Customer Number	Company Name	Flags	Currency	Customer Group	Days Overdue	Current	1 - 30	31 - 60
1100	Bargain Mart - San Diego	!\$	USD	WHL	91	3,236.54	0.00	0.00
1105	Bargain Mart - Oakland	\$	USD	WHL	91	10,661.35	7,783.29	0.00
1200	Mr. Ronald Black	!\$	USD	RTL	86	3,898.97	0.00	264.61
1210	ACME Plumbing		USD	WHL		2,668.00	0.00	0.00
1240	The Courtyard	!\$	USD	WHL	56	1,181.81	0.00	4,648.44
1400	Coastal Electric Company	\$	CAD	WHL	26	-21,208.46	978.68	0.00
1500	Custom Comfort	!	USD	WHL	33	2,136.90	0.00	67,456.45
1520	Mr. Stephen Kershaw		USD	RTL		1,189.36	0.00	0.00
1550	Astral Construction Co Ltd.	\$	USD	WHL		-20,512.13	0.00	0.00
1580	Break-Away Designs	\$	USD	WHL	68	4,727.72	0.00	0.00
1600	Dr. Dan Penn	\$	USD	RTL	55	357.87	0.00	10,090.12
1970	Mr. Ronald English	!	USD	RTL		172.93	0.00	0.00
2235	Forester Building Supplies	\$	USD	WHL		-1,200.00	0.00	0.00
4030	The House Doctors		USD	WHL		1,806.92	0.00	0.00
7100	Bashaw Bulldozing	!\$	CAD	WHL	34	265.42	0.00	350.57
7200	CanAm Industries	!\$	CAD	WHL		286.45	0.00	0.00
7300	The Royal Cavendish Co.	\$	GBP	WHL	58	479.16	14,692.18	22,218.58
7400	The Yoshida Gardens	\$	JPN	WHL	64	17,140	0	0
8830	The Paper Hangers	!	USD	WHL		382.56	0.00	0.00
APPLY-BF	Business Works!	\$	CAD	WHL		0.00	0.00	0.00

Look-and-Feel

The same Look-and-Feel means less training time, which could be spent learning features. Collections uses Sage 300 interface standards for screen interactions:

- Uses the same keystrokes (tab, insert, delete) as Sage 300 core modules.
- Finder icons are positioned to the right of the same keyed fields (e.g. Group Code).
- The grids support drill-down to customer inquiry and maintenance.
- Dates and phone numbers are entered as in Sage 300 core modules.
- Forms use the Sage 300 patterns for Add, Save and Close button operations.
- The same terminology (e.g. As Of Date) is used to describe fields.
- French screens work like the Sage 300 core – automatic, based on a user’s language.
- ... and the list could go on.

Data

TaiRox Collections data is stored in Sage 300 company databases. There is no mismatched, missing or out-of-sync data. Tax and multi-currency calculations are performed by Sage's core functions, so there are no rounding issues:

- The same multiple contacts data is being used with the same size fields.
- All address and contact fields are the same length as they are in core modules.
- Dates and amounts are stored the same way as in Sage 300 core modules.
- Formatted and unformatted account and item numbers are supported.
- The same security groups and permission setup is used.
- ... and the list could go on.

Advanced Features – National Accounts

With Sage 300 National Accounts you can send invoices and statements to the head office, and send orders to the individual branches. You can put the head office on hold or make it inactive, to affect certain behaviors for the national account members.

- TaiRox Collections knows that a National Account that receives invoices will also want to get overdue payment reminders.

Technical Details

IT staff or Sage 300 consultants use standard Sage 300 tools when planning upgrades, analyzing issues, or testing significant setup changes. For TaiRox Collections:

- Company databases dump and load using standard utilities.
- Integrity checking is performed by standard utilities.
- Changing accounts and numbers are supported when using the standard utilities.
- History can be cleared just like with core modules.